EXTENDED TO MAY 17, 2021

(Rev. January 2020)

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

| <u>A F</u> | or the | and calendar year, or tax year beginning 001 1, 2019 and | enaing U | UN 30, 2020 | | | | |
|-----------------------------|------------------------|---|---------------|-------------------------------------|----------------------------------|--|--|--|
| B c | heck if pplicabl | C Name of organization | | D Employer identifi | cation number | | | |
| X | Addre chang Name | | | 40.4000 | 0.5 | | | |
| L | _]chang | Doing business as | | 43-10222 | 26 | | | |
| | Initial return | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | E Telephone numbe | r | | | |
| | Final return | 5080 DELMAR BLVD. | | 314-725- | 1177 | | | |
| | termin ated | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 2,227,928. | | | |
| | Amen | ded ST. LOUIS, MO 63108 | | H(a) Is this a group return | | | | |
| | Application | F Name and address of principal officer: MARK WITZLING | | for subordinates | | | | |
| | pendi | SAME AS C ABOVE | | H(b) Are all subordinates in | — | | | |
| I T | ax-ex | empt status: X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) o | or 527 | 1 | list. (see instructions) | | | |
| | | te: NTTPS: //CRAFTALLIANCE.ORG | <u></u> | H(c) Group exemption | | | | |
| _ | | organization: X Corporation Trust Association Other | I Vear | | M State of legal domicile; MO | | | |
| | rt I | Summary | L 1001 | 01101111441011. = 2 4 = 1 | VI Otato or logar dominono, == • | | | |
| | | Briefly describe the organization's mission or most significant activities: CRAF | r AT.T.T | ANCE EMPOWE | RS YOU TO | | | |
| S | | EXPERIENCE THE CRAFT OF OUR TIME BY EXHIB | | | RK, | | | |
| Jan | | Check this box if the organization discontinued its operations or dispos | | | | | | |
| Je. | | • | | l l | 18 | | | |
| 9 | | | | | 18 | | | |
| જ | | Number of independent voting members of the governing body (Part VI, line 1b) | | | 78 | | | |
| ies | | Total number of individuals employed in calendar year 2019 (Part V, line 2a) | | | 100 | | | |
| Activities & Governance | | Total number of volunteers (estimate if necessary) | | | 0. | | | |
| Ac | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | | |
| _ | d | Net unrelated business taxable income from Form 990-T, line 39 | | | | | | |
| | | Ocal Stations and marks (Decl.) (III. Per 41) | | Prior Year 943,769. | Current Year 1,341,482. | | | |
| e | | Contributions and grants (Part VIII, line 1h) | | 463,651. | | | | |
| Jen Jen | | Program service revenue (Part VIII, line 2g) | | | 377,246. | | | |
| Revenue | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 140,394. | -2,995 . | | | |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 261,581. | 181,721. | | | |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 1,809,395. | 1,897,454. | | | |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. | | | |
| | | Benefits paid to or for members (Part IX, column (A), line 4) | | | 0. | | | |
| es | | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 959,103. | 871,532. | | | |
| Expenses | | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. | | | |
| ă | | Total fundraising expenses (Part IX, column (D), line 25) 168,00 | | 606 165 | FF0 6F0 | | | |
| ш | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 606,165. | 559,678. | | | |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 1,565,268. | 1,431,210. | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 244,127. | 466,244. | | | |
| Net Assets or Fund Balances | | | Ве | ginning of Current Year | End of Year | | | |
| set | 20 | Total assets (Part X, line 16) | | 1,204,564. | 1,769,070. | | | |
| t As | 21 | Total liabilities (Part X, line 26) | | 1,306,475. | 1,404,737. | | | |
| | | Net assets or fund balances. Subtract line 21 from line 20 | | -101,911. | 364,333. | | | |
| | rt II | Signature Block | | | | | | |
| | | lties of perjury, I declare that I have examined this return, including accompanying schedules | | | / knowledge and belief, it is | | | |
| true, | correc | t, and complete. Declaration of preparer (other than officer) is based on all information of wh | ich preparer | has any knowledge. | | | | |
| | | | | | | | | |
| Sigr | 1 | Signature of officer | | Date | | | | |
| Her | е | MARK WITZLING, EXECUTIVE DIRECTOR | | | | | | |
| | | Type or print name and title | | | | | | |
| | | Print/Type preparer's name Preparer's signature | | Date Check C | PTIN | | | |
| Paid | | JEANNE DEE Self-employed P010820 | | | | | | |
| Prep | | Firm's name ANDERS MINKLER HUBER & HELM LLP | | Firm's EIN ▶ | 43-0831507 | | | |
| Use | Only | Firm's address ▶ 800 MARKET STREET, SUITE 500 | | | 44\6== ==== | | | |
| | | ST. LOUIS, MO 63101-2501 | | Phone no. (3 | 14)655-5500 | | | |
| May | the II | RS discuss this return with the preparer shown above? (see instructions) | | | X Yes No | | | |

| Pai | rt III Statement of Program Service Accomplishments | |
|-----|--|-------------|
| | Check if Schedule O contains a response or note to any line in this Part III | X |
| 1 | Briefly describe the organization's mission: | |
| | CRAFT ALLIANCE EMPOWERS YOU TO EXPERIENCE THE CRAFT OF OUR TIME BY | |
| | EXHIBITING ARTISTS' WORK, EDUCATING ALL LEVELS OF STUDENTS, AND | |
| | OFFERING FREE CLASSES AND FAMILY PROGRAMS. | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| | prior Form 990 or 990-EZ? | No |
| | If "Yes," describe these new services on Schedule O. | _ |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X | No |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. | |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and | |
| | revenue, if any, for each program service reported. | |
| 4a | (Code:) (Expenses \$ 577,587. including grants of \$) (Revenue \$ 366,81 | |
| | EDUCATION CENTER - CRAFT ALLIANCE OFFERS CLASSES AND WORKSHOPS DESIGNED | <u>D</u> |
| | FOR ALL AGES AND SKILL LEVELS IN THE MEDIA OF CONTEMPORARY CRAFT. IN | |
| | THE ORGANIZATION'S TWO EDUCATION CENTERS, APPROXIMATELY 2,700 | |
| | TUITION-PAYING STUDENTS ARE SERVED. IN ADDITION, CRAFT ALLIANCE'S | |
| | OUTREACH PROGRAMS ENGAGE THE WIDER COMMUNITY THROUGH PARTNERSHIPS WITH | |
| | SOCIAL SERVICE ORGANIZATIONS, COMMUNITY GROUPS, AND METRO AREA SCHOOLS | • |
| | APPROXIMATELY 1,700 ADULTS AND CHILDREN RECEIVE IN-DEPTH ART EXPERIENCES THROUGH THE ORGANIZATION'S OUTREACH PROGRAM. | |
| | EXPERIENCES THROUGH THE ORGANIZATION S OUTREACH PROGRAM. | |
| | | |
| | | |
| | | |
| 4b | (Code:) (Expenses \$ | 0 / |
| 40 | (Code:) (Expenses \$195,392. including grants of \$) (Revenue \$) (Revenue \$) (Revenue \$ | <u>•</u>) |
| | AND NATIONAL ARTISTS, OFFERING THE PUBLIC THE OPPORTUNITY TO BUY | |
| | ORIGINAL ART AT AFFORDABLE PRICES, AND SUPPORTS ARTISTS BY GIVING THEM | |
| | A VENUE TO SELL THEIR WORK. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4c | (Code:) (Expenses \$132,620 • | <u>1.</u>) |
| | THE ORGANIZATION'S COMMUNITY OUTREACH PROGRAMS OFFER FREE IN-DEPTH ART | |
| | EXPERIENCES TO MORE THAN 1,500 SCHOOL CHILDREN AND HIGH SCHOOL STUDENTS | <u>s</u> |
| | EACH YEAR PRIMARILY FROM URBAN SCHOOLS WITH SHARPLY REDUCED ART | |
| | CURRICULUMS. THE ORGANIZATION ALSO PROVIDES CLASSES FOR ADULTS WITH | |
| | DISABILITIES. THE ORGANIZATION HAS A FOUR-YEAR ART MENTORING PROGRAM | |
| | FOR TALENTED YOUNG ARTISTS (CRAFTING-A-FUTURE), WHICH OFFERS HIGH | |
| | SCHOOL STUDENTS YEAR-ROUND ART CLASSES, MENTORING AND PORTFOLIO | |
| | BUILDING, AND THE OPPORTUNITY TO PARTICIPATE OVER A FOUR YEAR PERIOD | |
| | FREE OF CHARGE. | |
| | | |
| | · | |
| | | |
| 4d | Other program services (Describe on Schedule O.) | |
| | (Expenses \$ 126,515 ⋅ including grants of \$) (Revenue \$ 7,521 ⋅) Total program service expenses ► 1,032,114 ⋅ | |
| 4e | Total program service expenses ► 1,032,114. | (0040) |
| | Form 990 (| (∠∪19) |

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Form 990 (2019) CRAFT ALLIANCE Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|---|-----------|-----|------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| - | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| · | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | Ť | | |
| Ü | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | x |
| 7 | | - | | 1 |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | _ | | x |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | ₩ |
| _ | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | l |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| - | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | <u> </u> | | |
| ızu | , , | 12a | Х | |
| h | Schedule D, Parts XI and XII Was the organization included in consolidated, independent audited financial statements for the tax year? | IZa | | |
| b | | 10h | | × |
| 10 | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b 13 | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | ا بيرا | | X |
| 4- | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | . |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | 3,7 |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | <u> </u> |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | ,, |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | <u> </u> |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | <u> </u> |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II | 21 | | Х |
| | | | | |

932003 01-20-20

Form 990 (2019) CRAFT ALLIANCE
Part IV Checklist of Required Schedules (continued)

| | · · · · · · | | Yes | No |
|------|---|-----|------|--------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | | X |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete | | | |
| | Schedule L, Part I | 25b | | х |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | х |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> | | | |
| а | | 28a | | х |
| h | "Yes," complete Schedule L, Part IV | 28b | | X |
| | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If | 200 | | |
| · | | 28c | | х |
| 29 | "Yes," complete Schedule L, Part IV | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| 30 | | 30 | | х |
| 31 | contributions? If "Yes," complete Schedule M | 31 | | X |
| 32 | Did the organization required, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | |
| 32 | • • | 32 | | x |
| 22 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 32 | | |
| 33 | | 33 | | x |
| 34 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | |
| 34 | | 34 | | x |
| 25.0 | Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | 33a | | |
| b | | 35b | | |
| 36 | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 330 | | |
| 30 | | 36 | | x |
| 37 | If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 30 | | |
| 31 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 31 | | |
| 30 | | 38 | Х | |
| Pai | Note: All Form 990 filers are required to complete Schedule O 't V Statements Regarding Other IRS Filings and Tax Compliance | 30 | - 42 | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 10 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | .03 | .40 |
| | Enter the number reported in Box 3 of Form 1030. Enter 40-in not applicable Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| C | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| Ü | (gambling) winnings to prize winners? | 1c | Х | |
| | U Ug F | | | (2010) |

932004 01-20-20

| Par | ιV | Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | | | | | |
|--------|--|---|------------|-----------------------|--------------|-----|--------|--|--|
| | | | ı | ı | | Yes | No | | |
| 2a | Ente | er the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | |
| | | for the calendar year ending with or within the year covered by this return | 2a | 78 | | | | | |
| b | | least one is reported on line 2a, did the organization file all required federal employment tax return | | | 2b | Х | | | |
| | | e: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | 77 | | |
| | | | | | 3a | | _X_ | | |
| | | es," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | | | 3b | | | | |
| 4a | | ny time during the calendar year, did the organization have an interest in, or a signature or other a | | | ١. | | v | | |
| | | ncial account in a foreign country (such as a bank account, securities account, or other financial a | ccoun | it)? | 4a | | X | | |
| b | | est," enter the name of the foreign country ► | | (FD 4 D) | | | | | |
| | | instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ad | | | | | v | | |
| 5a | | | | | 5a | | X | | |
| b | | any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction file Form 8886 T2 | | | 5b | | | | |
| C | | 'es" to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | | | |
| oa | | es the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | 60 | | Х | | |
| h | • | contributions that were not tax deductible as charitable contributions? | | | 6a | | | | |
| Ь | b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | | | | | | | | |
| 7 | | e not tax deductible? anizations that may receive deductible contributions under section 170(c). | | | 6b | | | | |
| 7 a | - | the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vicae n | rovided to the navor? | 7a | Х | | | |
| b | | | | | 7b | X | | | |
| | | the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | uired | \ <u>'</u> | | | | |
| C | | le Form 8282? | | | 7c | | Х | | |
| d | | 'es," indicate the number of Forms 8282 filed during the year | 7d | [| | | | | |
| e | | the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or | | t? | 7e | | Х | | |
| f | | | | | | | | | |
| g | | | | | | | | | |
| h | | | | | | | | | |
| 8 | | | | | | | | | |
| | | nsoring organization have excess business holdings at any time during the year? | | | 8 | | | | |
| 9 | Spo | nsoring organizations maintaining donor advised funds. | | | | | | | |
| а | Did : | the sponsoring organization make any taxable distributions under section 4966? | | | 9a | | | | |
| b | Did : | the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | | | |
| 10 | Sec | tion 501(c)(7) organizations. Enter: | | | | | | | |
| а | Initia | ation fees and capital contributions included on Part VIII, line 12 | 10a | | | | | | |
| b | Gros | ss receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | |
| 11 | Sec | tion 501(c)(12) organizations. Enter: | | 1 | | | | | |
| а | Gros | ss income from members or shareholders | 11a | | | | | | |
| b | | ss income from other sources (Do not net amounts due or paid to other sources against | | | | | | | |
| | | ounts due or received from them.) | 11b | | | | | | |
| | | tion 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | I | ? | 12a | | | | |
| | | , | 12b | | | | | | |
| 13 | | tion 501(c)(29) qualified nonprofit health insurance issuers. | | | 40 | | | | |
| а | | ne organization licensed to issue qualified health plans in more than one state? | | | 13a | | | | |
| | | e: See the instructions for additional information the organization must report on Schedule O. | | | | | | | |
| b | | er the amount of reserves the organization is required to maintain by the states in which the | 406 | I | | | | | |
| _ | | anization is licensed to issue qualified health plans | 13b 13c | | 1 | | | | |
| 14a | | er the amount of reserves on handthe organization receive any payments for indoor tanning services during the tax year? | | I | 14a | | X | | |
| | | rite organization receive any payments for indoor tarining services during the tax year? 'es," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul | | | 14a 14b | | | | |
| 15 | | es, Thas it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul to organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | | | עדי <u>י</u> | | | | |
| | | ess parachute payment(s) during the year? | | | 15 | | х | | |
| | | 'es," see instructions and file Form 4720, Schedule N. | | | | | | | |
| 16 | | ne organization an educational institution subject to the section 4968 excise tax on net investment | incon | ne? | 16 | | Х | | |
| - | | es, " complete Form 4720, Schedule O. | 571 | | | | | | |
| | | · · · · · · · · · · · · · · · · · · · | | | Form | 990 | (2019) | | |

932005 01-20-20

Form 990 (2019)

CRAFT ALLIANCE

43-1022226 Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 18 **1a** Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 18 **b** Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 Х of officers, directors, trustees, or key employees to a management company or other person? 3 X Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 6 6 Х 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х 7a **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Х 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Х b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe Х 12c in Schedule O how this was done Did the organization have a written whistleblower policy? Х 13 13 Did the organization have a written document retention and destruction policy? 14 Х 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Х 15a Х Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a Х taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16h Section C. Disclosure NONE List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Another's website X Own website X Upon request ___ Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records

Form **990** (2019)

63108

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TIM HUDSON - 314-390-0220 4625 LINDELL BLVD, ST. LOUIS. Form 990 (2019) CRAFT ALLIANCE 43-1022226 Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

| (A) Name and title | (B) Average hours per week | (do box | not c | Posi heck i | ition | | one n an | (D) Reportable compensation from | (E) Reportable compensation from related | (F) Estimated amount of other |
|---------------------------------|--|--------------------------------|-----------------------|----------------|--------------|------------------------------|-------------|--|--|--|
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) VICKI SAUTER | 0.50 | l | | | | | | | | |
| CHAIRMAN | | Х | | Х | | | | 0. | 0. | 0. |
| (2) LEE KAPLAN | 0.50 | ļ | | | | | | | | |
| TREASURER | | Х | | Х | | | | 0. | 0. | 0. |
| (3) TERRI JACOBSON SECRETARY | 0.50 | х | | х | | | | 0. | 0. | 0. |
| (4) HOPE ABRAMOV | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (5) ALBERT CAIAZZO | 0.50 | | | | | | | | - | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (6) MIKE COSTABILE | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (7) JEANNE WOLFSON | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (8) PAUL ELLEBRECHT | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (9) TIMOTHY FLYNN | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (10) LAUREN GAMEL | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (11) BARBARA GOODMAN | 0.50 | | | | | | | | | |
| BOARD MEMBER | | X | | | | | | 0. | 0. | 0. |
| (12) LENA HAAS | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (13) ALICE HANDELMAN | 0.50 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (14) PEGGY HOLLY | 0.50 | | | | | | | | _ | _ |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (15) JACKIE LEVIN | 0.50 | 1 | | | | | | | | _ |
| BOARD MEMBER | 0.55 | Х | _ | | | | | 0. | 0. | 0. |
| (16) SARAH SMITH | 0.50 | l | | | | | | | | _ |
| BOARD MEMBER | 0.50 | Х | | | _ | | | 0. | 0. | 0. |
| (17) SAMANTHA MENEZES | 0.50 | | | | | | | | | • |
| BOARD MEMBER | | X | | | | | | 0. | 0. | 0. Form 990 (2010) |

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| Section A. Officers, Directors, Trus | stees, Key Em | ploy | <u>ees,</u> | anc | <u>iHig</u> | ghes | st C | ompensated Employee | S (continued) | | | | |
|--|------------------------|--------------------------------|-----------------------|----------|--------------|------------------------------|--------|-----------------------------|------------------------------|----------|---------|----------------|------|
| (A) Name and title | (B) Average | (C) Position | | | | | | (D) Reportable | (E) Reportable | , | | (F) stimate | nd. |
| name and title | hours per | | | heck | more | than o | | compensation | compensation from related | l | nount | | |
| | week | | | | | or/trus | | from | | | " | other | 01 |
| | (list any | ctor | | | | | | the | organization | | com | pensa | tion |
| | hours for | r dire | | | | ted | | organization | (W-2/1099-MI | SC) | f | om th | е |
| | related | stee | ruste | | | Sensa | | (W-2/1099-MISC) | | | ı ` | anizat | |
| | organizations below | altru | onal t | | loyee | li co | | | | | l | d relat | |
| | line) | Individual trustee or director | Institutional trustee | Officer | sey employee | Highest compensated employee | Former | | | | org | anizati | ons |
| (18) MARTIN WICE | 0.50 | 드 | 드 | <u>6</u> | Αe | 풀등 | 요 | | | | | | |
| BOARD MEMBER | 0.50 | X | | | | | | 0. | | 0. | | | 0. |
| (19) KEITH R. MANZER | 0.50 | 22 | | | | | | • | | <u> </u> | | | • |
| BOARD MEMBER (RESIGNED) | 0.30 | х | | | | | | 0. | | 0. | | | 0. |
| (20) HELEN SEEHERMAN | 0.50 | | | | | | | | | | | | |
| BOARD MEMBER (RESIGNED) | 0.30 | х | | | | | | 0. | | 0. | | | 0. |
| (21) MARK WITZLING | 40.00 | | | | | | | • | | | | | • |
| EXECUTIVE DIRECTOR | 40.00 | 1 | | x | | | | 91,350. | | 0. | | | 0. |
| | | | | | | | | 31,330. | | <u> </u> | | | • |
| | | 1 | | | | | | | | | | | |
| | + | | | | | | | | | | | | |
| | | 1 | | | | | | | | | | | |
| - | | | | | | | | | | | | | |
| | | 1 | | | | | | | | | | | |
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| | | 1 | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | 1 | | | | | | | | | | | |
| 1b Subtotal | 1 | | | | | | | 91,350. | | 0. | | | 0. |
| c Total from continuation sheets to Part V | | | | | | | | 0. | | 0. | | | 0. |
| d Total (add lines 1b and 1c) | | | | | | | | 91,350. | | 0. | | | 0. |
| Total number of individuals (including but including | | | | | | | o re | • | 000 of reportable | | | | |
| compensation from the organization | iot iii iii iod to tii | .000 | | u u. | ,,,, | , ···· | 0.0 | , societa more triair pros, | ooo or roportable | _ | | | 0 |
| compensation from the organization | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer | . director, trust | ee. k | cev e | lame | ove | e. or | hia | hest compensated empl | lovee on | I | | | |
| line 1a? If "Yes," complete Schedule J for s | • | | • | • | • | | • | | • | | 3 | | х |
| 4 For any individual listed on line 1a, is the s | | | | | | | | | | | | | |
| and related organizations greater than \$15 | | | - | | | | | • | - | | 4 | | Х |
| 5 Did any person listed on line 1a receive or | | | • | | | | | | | | | | |
| rendered to the organization? If "Yes." cor | • | | | | • | | | • | | | 5 | | Х |
| Section B. Independent Contractors | | | | | | | | | | | | | |
| 1 Complete this table for your five highest co | mpensated inc | depe | nde | nt co | ontra | acto | rs th | nat received more than \$ | 100,000 of com | pensa | tion fr | om | |
| the organization. Report compensation for | the calendar ye | ear e | endir | ng w | ith c | or wi | thin | the organization's tax y | ear. | | | | |
| (A) | | | | | | | | (B) | | | | C) | |
| Name and business | address | N | INC | 3 | | | | Description of s | ervices | | ompe | nsatio | n |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | _ | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractors (\$100,000 of compensation from the organ | • | ot lir | nite | d to | | se lis) | ted | above) who received mo | ore than | | | | |
| w 100,000 of compensation from the organ | 241011 | | | | | _ | | | | | | | |

CRAFT ALLIANCE 43-1022226 Page 9 Form 990 (2019) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) Related or exempt Unrelated Revenue excluded Total revenue from tax under function revenue business revenue sections 512 - 514 1 a Federated campaigns 1a Contributions, Gifts, Grants and Other Similar Amounts 43,691. 1b **b** Membership dues 105,005. c Fundraising events 1c d Related organizations 1d e Government grants (contributions) 1e f All other contributions, gifts, grants, and 1,192,786. similar amounts not included above ... 1f g Noncash contributions included in lines 1a-1f 1,341,482. h Total. Add lines 1a-1f **Business Code** 299,625. 299,625. 2 a PROGRAM TUITION 611600 Program Service Revenue 77,621. b SPECIAL PROGRAMS 711190 77,621. f All other program service revenue 377,246. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 498 498. other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 (i) Real (ii) Personal 6 a Gross rents 6b **b** Less: rental expenses ... c Rental income or (loss) d Net rental income or (loss) (i) Securities (ii) Other 7 a Gross amount from sales of 139,708. assets other than inventory 7a b Less: cost or other basis 143,201 Other Revenue and sales expenses 7b -3,493c Gain or (loss) ______7c -3,493. -3,493. d Net gain or (loss) 8 a Gross income from fundraising events (not including \$105,005. of contributions reported on line 1c). See 39,239 Part IV, line 18 **b** Less: direct expenses 0. c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses 9b c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns $|_{10a}|_{262,462}$ and allowances 106148,034. **b** Less: cost of goods sold 114,428. 114,428. c Net income or (loss) from sales of inventory **Business Code** 11 a OTHER REVENUE 900099 67,293. 67,293. d All other revenue

932009 01-20-20

e Total. Add lines 11a-11d

12 Total revenue. See instructions

558,967.

67,293.

897,454.

Form 990 (2019) CRAFT ALLIANCE Part IX Statement of Functional Expenses

| Secti | ion 501(c)(3) and 501(c)(4) organizations must compl | | | nplete column (A). | |
|-------|---|-----------------------------|------------------------------------|---------------------------------|----------------------|
| _ | Check if Schedule O contains a respons | se or note to any line in t | this Part IX (R) | (C) | (D) |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | Total expenses | (B) Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 00 064 | 26.226 | 40 450 | 26 225 |
| | trustees, and key employees | 92,264. | 36,906. | 18,453. | 36,905. |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | E00 100 | E20 EE4 | 01 160 | 06 451 |
| 7 | Other salaries and wages | 708,193. | 530,574. | 91,168. | 86,451. |
| 8 | Pension plan accruals and contributions (include | | | | |
| _ | section 401(k) and 403(b) employer contributions) | 11 721 | 0 710 | 4 222 | 1 700 |
| 9 | Other employee benefits | 14,731. | 8,718. | 4,223. | 1,790. 6,848. |
| 10 | Payroll taxes | 56,344. | 33,342. | 16,154. | 6,848. |
| 11 | Fees for services (nonemployees): | | | | |
| a | Management | 677. | | 677. | |
| b | Legal | 18,183. | | 18,183. | |
| _ | <u> </u> | 10,103. | | 10,103. | |
| d | , | | | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| 12 | column (A) amount, list line 11g expenses on Sch 0.) Advertising and promotion | 35,106. | 27,183. | 3,778. | 4 145 |
| 13 | Office expenses | 74,185. | 59,030. | 4,840. | 4,145. 10,315. |
| 14 | Information technology | 7171000 | 3370301 | 1,0101 | 10,313. |
| 15 | Royalties | | | | |
| 16 | Occupancy | 200,612. | 164,266. | 22,863. | 13,483. |
| 17 | Travel | 8,289. | 7,551. | 19. | 719. |
| 18 | Payments of travel or entertainment expenses | 0,200 | .,,,,,, | | |
| .0 | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 40,944. | 37,765. | 3,179. | |
| 23 | Insurance | 33,461. | 26,664. | 6,498. | 299. |
| 24 | Other expenses. Itemize expenses not covered | · | | | |
| | above (List miscellaneous expenses on line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | BAD DEBT EXPENSE | 45,740. | | 45,740. | |
| b | CLASS EXPENSE | 28,964. | 28,964. | | |
| С | PROGRAMS, SHOWS, & SPEC | 18,534. | 18,534. | | |
| d | EQUIPMENT RENTAL | 16,564. | 7,374. | 2,219. | 6,971. |
| е | All other expenses | 38,419. | 45,243. | -6,900. | 76. |
| 25 | Total functional expenses. Add lines 1 through 24e | 1,431,210. | 1,032,114. | 231,094. | 168,002. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | 000 |

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Form 990 (2019) Part X | Balance Sheet

| Par | t X | Balance Sheet | | | | | |
|-----------------------------|-----|---|------------|---------------------------------------|---------------------------------|--------|---------------------------|
| | | Check if Schedule O contains a response or no | te to any | line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 11,795. | 1 | 346,829 |
| | 2 | Savings and temporary cash investments | | | 298,161. | 2 | 524,825 |
| | 3 | Pledges and grants receivable, net | 496,854. | 3 | 690,796 | | |
| | 4 | Accounts receivable, net | | | 4 | | |
| | 5 | Loans and other receivables from any current of | | | | | |
| | | trustee, key employee, creator or founder, subs | tantial c | ontributor, or 35% | | | |
| | | controlled entity or family member of any of the | se perso | ons | | 5 | |
| | 6 | Loans and other receivables from other disqual | ified per | | | | |
| | | under section 4958(f)(1)), and persons describe | d in sect | tion 4958(c)(3)(B) | | 6 | |
| 2 | 7 | Notes and loans receivable, net | | | | 7 | |
| Assets | 8 | Inventories for sale or use | | | 76,597. | 8 | 68,404 13,431 |
| ¥ | 9 | B | | | 32,130. | 9 | 13,431 |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 583,528. | | | |
| | b | Less: accumulated depreciation | 10b | 458,743. | 289,027. | 10c | 124,785 |
| | 11 | Investments - publicly traded securities | | | 11 | | |
| | 12 | Investments - other securities. See Part IV, line | | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line | | | 13 | | |
| | 14 | Intangible assets | | 14 | | | |
| | 15 | Other assets. See Part IV, line 11 | | | 15 | | |
| | 16 | Total assets. Add lines 1 through 15 (must equ | 1,204,564. | 16 | 1,769,070 | | |
| | 17 | Accounts payable and accrued expenses | ı | 66,050. | 17 | 83,541 | |
| | 18 | Grants payable | 100 564 | 18 | 22.242 | | |
| | 19 | Deferred revenue | 122,764. | 19 | 22,843 | | |
| | 20 | Tax-exempt bond liabilities | ı | | 20 | | |
| | 21 | Escrow or custodial account liability. Complete | | | | 21 | |
| Se | 22 | Loans and other payables to any current or form | | | | | |
| Liabilities | | trustee, key employee, creator or founder, subs | | | | | |
| ia B | | controlled entity or family member of any of the | | | | 22 | |
| - | 23 | Secured mortgages and notes payable to unrel | | · · · · · · · · · · · · · · · · · · · | | 23 | 200 400 |
| | 24 | Unsecured notes and loans payable to unrelate | - | | | 24 | 320,400 |
| | 25 | Other liabilities (including federal income tax, pa | - | | | | |
| | | parties, and other liabilities not included on line | s 17-24). | Complete Part X | 1 117 661 | | 077 053 |
| | | of Schedule D | | | 1,117,661. | | 977,953 |
| + | 26 | Total liabilities. Add lines 17 through 25 | | | 1,306,475. | 26 | 1,404,737 |
| σ l | | Organizations that follow FASB ASC 958, che | eck here | | | | |
| ا <u>د</u> | | and complete lines 27, 28, 32, and 33. | | | -411,754. | | -341,264 |
| <u>a</u> | 27 | Net assets without donor restrictions | | | 309,843. | 27 | 705,597 |
| 8 | 28 | Net assets with donor restrictions | | | 303,043. | 28 | 705,597 |
| <u> </u> | | Organizations that do not follow FASB ASC 9 | 958, cne | ck here | | | |
| <u>ه</u> ۱ | | and complete lines 29 through 33. | | | | | |
| ş | 29 | Capital stock or trust principal, or current funds | | | | 29 | |
| SSE | 30 | Paid-in or capital surplus, or land, building, or e | | | | 30 | |
| Net Assets or Fund Balances | 31 | Retained earnings, endowment, accumulated in | | | _101 011 | 31 | 361 333 |
| ž | 32 | Total net assets or fund balances | | | -101,911. 1,204,564. | 32 | 364,333 1,769,070 |
| | 33 | Total liabilities and net assets/fund balances | | | 1,404,504. | 33 | Form 990 (201 |

| Pa | rt XI Reconciliation of Net Assets | | | | | | | | |
|----|---|-----------|------|-----|-------------|--|--|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | | | |
| | | | | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,89 | | | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1,43 | | | | | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | 44. | | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | -10 | 1,9 | <u> 11.</u> | | | | |
| 5 | 5 Net unrealized gains (losses) on investments 5 | | | | | | | | |
| 6 | Donated services and use of facilities | 6 | | | | | | | |
| 7 | Investment expenses | 7 | | | | | | | |
| 8 | Prior period adjustments | 8 | | | | | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | | 0. | | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, | | | | | | | | |
| | column (B)) | 10 | 36 | 4,3 | <u>33.</u> | | | | |
| Pa | rt XIII Financial Statements and Reporting | | | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | X | | | | |
| | | | | Yes | No | | | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. | | | | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | . 2a | | X | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | | | | | |
| | separate basis, consolidated basis, or both: | | | | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | | | | | |
| | consolidated basis, or both: | | | | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | • | | | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | . 2c | _X_ | | | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Sche | | | | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | gle Audit | | | | | | | |
| | Act and OMB Circular A-133? | | 3a | | X | | | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ed audit | | | 1 | | | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | . 3b | | <u> </u> | | | | |
| | | | Form | 990 | (2019) | | | | |

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support
Complete if the organization is a section 501(c)(3) organization or a section

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

CRAFT ALLIANCE

CRAFT I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

| Pa | rt I | Reason for Public (| Charity Status 🖟 | All organizations must co | omplete th | is part.) Se | e instructions. | |
|----|--------|------------------------------------|-----------------------------|---|-------------------------------------|---------------|---|----------------------------|
| he | organ | zation is not a private found | ation because it is: (F | or lines 1 through 12, c | heck only | one box.) | | |
| 1 | Ŭ. | A church, convention of chu | • | | • | - | I)(A)(i). | |
| 2 | П | A school described in secti | • | | | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| 3 | H | A hospital or a cooperative | | · | | | i) | |
| 3 | H | • | | | | | • | the beenitel's name |
| 4 | | A medical research organiza | ation operated in cor | ijunction with a nospital | described | III Sectio | n 170(b)(1)(A)(III). Enter | the nospital's name, |
| | | city, and state: | | | | | | |
| 5 | | An organization operated for | | lege or university owner | or operate | ed by a go | vernmental unit describe | ed in |
| | | section 170(b)(1)(A)(iv). (C | complete Part II.) | | | | | |
| 6 | | A federal, state, or local gov | ernment or governm | nental unit described in | section 17 | '0(b)(1)(A) | (v). | |
| 7 | X | An organization that normal | lly receives a substar | ntial part of its support fi | om a gove | ernmental | unit or from the general p | oublic described in |
| | | section 170(b)(1)(A)(vi). (C | omplete Part II.) | | | | | |
| 8 | | A community trust describe | d in section 170(b)(| 1)(A)(vi). (Complete Par | t II.) | | | |
| 9 | \Box | An agricultural research org | | | | ed in coniu | inction with a land-grant | college |
| _ | | or university or a non-land-g | | | | - | - | - |
| | | university: | rant conege of agrici | artare (500 morraotions). | Lintor tino i | iarrio, orty | , and state of the conege | , 01 |
| 40 | | | lly rossiyos: (1) more | than 22 1/20/ of its supp | oort from o | ontributio | no momborobin foco on | d grass resoints from |
| 10 | | An organization that normal | | | | | | |
| | | activities related to its exem | - | | | | | - |
| | | income and unrelated busin | | (less section 511 tax) fro | m busines | ses acqui | red by the organization a | after June 30, 1975. |
| | | See section 509(a)(2). (Cor | - | | | | | |
| 11 | Щ | An organization organized a | and operated exclusi | vely to test for public sa | fety.See | section 50 |)9(a)(4). | |
| 12 | | An organization organized a | and operated exclusi | vely for the benefit of, to | perform tl | ne function | ns of, or to carry out the | purposes of one or |
| | | more publicly supported org | ganizations describe | d in section 509(a)(1) d | r section (| 509(a)(2). | See section 509(a)(3). | Check the box in |
| | | lines 12a through 12d that of | describes the type of | supporting organization | n and com | plete lines | 12e, 12f, and 12g. | |
| а | | Type I. A supporting orga | nization operated, su | upervised, or controlled | by its supp | orted org | anization(s), typically by | giving |
| | | the supported organization | on(s) the power to red | gularly appoint or elect a | maiority o | f the direc | tors or trustees of the su | upportina |
| | | organization. You must c | | | , , | | | |
| h | | Type II. A supporting orga | = : | | ion with its | s sunnorte | ed organization(s) by hav | vina |
| ~ | | control or management of | | | | | | |
| | | | | | arrie persor | iis iiiai coi | nition of manage the supp | Jorted |
| | | organization(s). You mus | | | | | and for all and the last and the | |
| С | | Type III functionally inte | | | | | • • | ed with, |
| | | its supported organization | | | | | | |
| d | | | integrated. A supp | orting organization oper | ated in cor | nnection w | rith its supported organiz | zation(s) |
| | | that is not functionally into | - | | • | | • | /eness |
| | _ | requirement (see instructi | ons). You must con | nplete Part IV, Sections | A and D, | and Part | V. | |
| е | | □ Check this box if the orga | inization received a v | vritten determination fro | m the IRS | that it is a | Type I, Type II, Type III | |
| | | functionally integrated, or | Type III non-function | nally integrated supporti | ng organiz | ation. | | |
| f | Ente | r the number of supported o | rganizations | | | | | |
| g | | ride the following information | | | | | | |
| | (|) Name of supported | (ii) EIN | (iii) Type of organization (described on lines 1-10 | (iv) Is the orga in your governi | ng document? | (v) Amount of monetary | (vi) Amount of other |
| | | organization | | above (see instructions)) | Yes | No | support (see instructions) | support (see instructions) |
| | | | | | | | | |
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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | |
|------|--|-----------------------|----------------------|-------------------|--------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 602,212. | 702,655. | 688,035. | 943,769. | 1341482. | 4278153. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 602,212. | 702,655. | 688,035. | 943,769. | 1341482. | 4278153. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 1722956. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 2555197. |
| | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Amounts from line 4 | 602,212. | 702,655. | 688,035. | 943,769. | 1341482. | 4278153. |
| | Gross income from interest, | | - | - | - | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 37. | 43. | 648. | 686. | 498. | 1,912. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | 2,250. | 2,250. | 2,250. | | | 6,750. |
| 10 | Other income. Do not include gain | , | • | , | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | 6,677. | 1,313. | 53,064. | 102,710. | 67,293. | 231,057. |
| 11 | Total support. Add lines 7 through 10 | , | • | , | , | , | 4517872. |
| | Gross receipts from related activities, | etc. (see instruction | ins) | | | 12 4 | ,367,618. |
| | First five years. If the Form 990 is for | • | , | | | | - |
| | organization, check this box and stop | | | | | | |
| Sec | ction C. Computation of Publi | c Support Per | centage | | | | |
| 14 | Public support percentage for 2019 (li | ine 6, column (f) di | vided by line 11, co | olumn (f)) | | 14 | 56.56 % |
| | Public support percentage from 2018 | | | | | 15 | 69.76 % |
| | 33 1/3% support test - 2019. If the o | | | | | ore, check this box | k and |
| | stop here. The organization qualifies | | | | | | |
| b | 33 1/3% support test - 2018. If the o | | | | | | |
| | and stop here. The organization qual | ifies as a publicly s | upported organiza | ation | | | |
| 17a | 10% -facts-and-circumstances test | | | | | | |
| | and if the organization meets the "fac | ts-and-circumstand | ces" test, check th | is box and stop h | ere. Explain in Pa | rt VI how the orgar | nization |
| | meets the "facts-and-circumstances" | | | - | • | - | |
| b | 10% -facts-and-circumstances test | | | | | | |
| | more, and if the organization meets th | - | | | | | |
| | organization meets the "facts-and-circ | | • | | • | | > |
| 18 | Private foundation. If the organization | | | • | | | <u> </u> |
| | | | <u>-</u> | <u> </u> | | edule A (Form 990 | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|------|--|----------------------|------------------------|------------------------|----------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 78 | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| K | Amounts included on lines 2 and 3 received from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (a) 2017 | (4) 2018 | (2) 2010 | (f) Total |
| | Amounts from line 6 | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, and income from similar sources | | | | | | |
| ŀ | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| (| Add lines 10a and 10b | | | | | | |
| | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, | | | | | | |
| | whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital assets (Explain in Part VI.) | | | | | | _ |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for | the organization's | s first, second, thir | d, fourth, or fifth ta | ıx year as a sectioi | n 501(c)(3) organiz | ation, |
| | check this box and stop here | | | | | | > |
| Se | ction C. Computation of Publi | c Support Per | centage | | | | |
| 15 | Public support percentage for 2019 (I | ine 8, column (f), d | livided by line 13, o | column (f)) | | 15 | <u>%</u> |
| | Public support percentage from 2018 | | | | | 16 | % |
| | ction D. Computation of Inves | | | | | | |
| 17 | Investment income percentage for 20 | | | | | 17 | <u>%</u> |
| 18 | | | | | | 18 | <u>%</u> |
| 19a | a 33 1/3% support tests - 2019. If the | | | | | | 7 is not |
| | more than 33 1/3%, check this box ar | | | | | | |
| k | 33 1/3% support tests - 2018. If the | | | | | | |
| 20 | line 18 is not more than 33 1/3%, che | | | | | | |
| 20 | Private foundation. If the organization | in ala not crieck a | DUX UIT III IE 14, 198 | a, or 130, crieck th | no dux anu see ins | | |

Vas No

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| 1 | |
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| 3b | |
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| | |

| Par | Supporting Organizations (continued) | | | |
|----------|---|-------------|-----|----|
| | _ | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 1a | | |
| b | A family member of a person described in (a) above? | 1b | | |
| | , , , , , , , , , , , , , , , , , , , | 1c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | _ | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | Caperviced, or certifolica the capporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | —-г | | |
| | | _ | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | _ | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | 7 | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| <u> </u> | | 3 | | |
| | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). | | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instruct | | 1 | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? <i>If</i> "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | and those delivines constituted casetal many an or he delivines. | a l | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| _ | addition and digatization contents | !b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | 7.5.1135 3514.115 | a | | |
| b | | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | b | | |

| Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instruction other Type III non-functionally integrated supporting organizations must complete Sections A through E. Section A - Adjusted Net Income (A) Prior Year (B) Current Year (optional) 1 Net short-term capital gain 1 2 Recoveries of prior-year distributions 2 3 Other gross income (see instructions) 3 4 Add lines 1 through 3. 5 Depreciation and depletion 5 Depreciation and depletion 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) 7 | V Type | e III Non-Functionally Integrated 509(a)(3) Supportin | g Organ | izations | |
|--|-----------------------|--|--------------|-----------------------------|-----------------------------|
| Section A - Adjusted Net Income 1 Net short-term capital gain 2 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 Other gross income (see instructions) 4 Add lines 1 through 3. 5 Depreciation and depletion 5 Depreciation and depletion 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 Other expenses (see instructions) (A) Prior Year (B) Current Year (optional) 5 Carrent Year (optional) 6 7 Other spenses (see instructions) | Check h | here if the organization satisfied the Integral Part Test as a qualifyin | g trust on N | Nov. 20, 1970 (explain in F | Part VI). See instructions. |
| Section A - Adjusted Net Income 1 Net short-term capital gain 2 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 Other gross income (see instructions) 4 Add lines 1 through 3. 5 Depreciation and depletion 5 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 Other expenses (see instructions) | other Ty | ype III non-functionally integrated supporting organizations must co | mplete Sec | ctions A through E. | |
| 2 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 Add lines 1 through 3. 5 Depreciation and depletion 5 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 Other expenses (see instructions) | n A - Adjuste | ed Net Income | | (A) Prior Year | |
| 3 Other gross income (see instructions) 3 4 Add lines 1 through 3. 5 Depreciation and depletion 5 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 Other expenses (see instructions) | let short-term | m capital gain | 1 | | |
| 4 Add lines 1 through 3. 5 Depreciation and depletion 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 | lecoveries of | f prior-year distributions | 2 | | |
| 5 Depreciation and depletion 5 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 7 Other expenses (see instructions) 7 | ther gross inc | ncome (see instructions) | 3 | | |
| 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 7 Other expenses (see instructions) 7 | dd lines 1 thr | nrough 3. | 4 | | |
| collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) 7 | epreciation a | and depletion | 5 | | |
| maintenance of property held for production of income (see instructions) 6 7 Other expenses (see instructions) 7 | ortion of ope | erating expenses paid or incurred for production or | | | |
| 7 Other expenses (see instructions) 7 | ollection of gr | gross income or for management, conservation, or | | | |
| · · · · · · · · · · · · · · · · · · · | naintenance o | of property held for production of income (see instructions) | 6 | | |
| Q. Adjusted Net Income (subtract lines F. C. and 7 from line 4) | ther expense | ses (see instructions) | 7 | | |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 | djusted Net | t Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Section B - Minimum Asset Amount (A) Prior Year (B) Current Year (optional) | n B - Minimu | um Asset Amount | | (A) Prior Year | 1 ' ' |
| 1 Aggregate fair market value of all non-exempt-use assets (see | ggregate fair | ir market value of all non-exempt-use assets (see | | | |
| instructions for short tax year or assets held for part of year): | nstructions for | or short tax year or assets held for part of year): | | | |
| a Average monthly value of securities 1a | verage month | thly value of securities | 1a | | |
| b Average monthly cash balances 1b | verage month | thly cash balances | 1b | | |
| c Fair market value of other non-exempt-use assets | air market val | alue of other non-exempt-use assets | 1c | | |
| d Total (add lines 1a, 1b, and 1c) | | | 1d | | |
| e Discount claimed for blockage or other | Discount clair | imed for blockage or other | | | |
| factors (explain in detail in Part VI): | actors (explair | ain in detail in Part VI): | | | |
| 2 Acquisition indebtedness applicable to non-exempt-use assets 2 | | · | 2 | | |
| 3 Subtract line 2 from line 1d. 3 | | | 3 | | |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | ash deemed | d held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| see instructions). | | | 4 | | |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 | let value of no | non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 Multiply line 5 by .035. | | · | 6 | | |
| 7 Recoveries of prior-year distributions 7 | | - | 7 | | |
| 8 Minimum Asset Amount (add line 7 to line 6) 8 | | | 8 | | |
| Section C - Distributable Amount Current Year | n C - Distribu | outable Amount | | | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) 1 | djusted net ir | income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 Enter 85% of line 1. 2 | | | 2 | | |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) 3 | /linimum asse | set amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 Enter greater of line 2 or line 3. | | | | | |
| 5 Income tax imposed in prior year 5 | | | 5 | | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | | |
| emergency temporary reduction (see instructions). | | • | 6 | | |
| 7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see | | | | d Type III supporting oras | nization (see |
| instructions). | | - | , 5 | 71 11 9-9- | · · |

Schedule A (Form 990 or 990-EZ) 2019

| Par | [↑] V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | inizations _(continued) | |
|-------|--|-------------------------------|--|---|
| Secti | ion D - Distributions | Current Year | | |
| 1 | Amounts paid to supported organizations to accomplish exe | empt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exempt | | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | es of supported organizations | s | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which the | he organization is responsive | · | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2019 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Secti | ion E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 |
| 1 | Distributable amount for 2019 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2019 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2019 | | | |
| а | From 2014 | | | |
| b | From 2015 | | | |
| С | From 2016 | | | |
| d | From 2017 | | | |
| е | From 2018 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2019 distributable amount | | | |
| i | Carryover from 2014 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2019 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2019 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2019, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2019. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2020. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Excess from 2017 | | | |
| | Excess from 2018 | | | |
| | Excess from 2019 | | | |
| | | | | |

Schedule A (Form 990 or 990-EZ) 2019

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

CRAFT ALLIANCE

Employer identification number 43-1022226

| Par | t I Organizations Maintaining Donor Advised | d Funds or Othe | r Si | milar Funds | or Ac | coun | ts. Complete if the |
|-----|---|--------------------------|--------|------------------|-----------|---------------|---------------------------------|
| | organization answered "Yes" on Form 990, Part IV, line | e 6. | | | | | |
| | | (a) Donor ad | visec | l funds | (| b) Fun | ds and other accounts |
| 1 | Total number at end of year | | | | | | |
| 2 | Aggregate value of contributions to (during year) | | | | | | |
| 3 | Aggregate value of grants from (during year) | | | | | | |
| 4 | Aggregate value at end of year | | | | | | |
| 5 | Did the organization inform all donors and donor advisors in $\boldsymbol{\nu}$ | vriting that the assets | s hel | d in donor advis | ed fund | ls | |
| | are the organization's property, subject to the organization's $\boldsymbol{\varepsilon}$ | | | | | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor ad | dvisors in writing that | t grai | nt funds can be | used o | nly | |
| | for charitable purposes and not for the benefit of the donor or | r donor advisor, or fo | r any | other purpose | conferri | ing | |
| | impermissible private benefit? | | | | | | |
| Par | | | | " on Form 990, I | Part IV, | line 7. | |
| 1 | Purpose(s) of conservation easements held by the organization | | ly). | | | | |
| | Preservation of land for public use (for example, recreat | tion or education) | Щ | | | - | important land area |
| | Protection of natural habitat | | | Preservation of | a certi | fied his | storic structure |
| | Preservation of open space | | | | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualifi | ied conservation con | tribu | tion in the form | of a co | nserva | |
| | day of the tax year. | | | | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | | | | 2a | |
| b | | | | | | 2b | |
| С | Number of conservation easements on a certified historic stru | | | | | 2c | |
| d | Number of conservation easements included in (c) acquired a | | | | re | | |
| _ | listed in the National Register | | | | | _2d_ | |
| 3 | Number of conservation easements modified, transferred, rele | eased, extinguished, | or te | rminated by the | organi | zation | during the tax |
| | year > | | | | | | |
| 4 | Number of states where property subject to conservation eas | | | | | | |
| 5 | Does the organization have a written policy regarding the peri | | | | | | □ v □ v. |
| • | violations, and enforcement of the conservation easements it | | | J | | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, I | nandling of violations | s, and | a enforcing cons | ervatio | n ease | ments during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | ling of violations, and | l onf | araina aanaarya | ion oo | omont | to during the year |
| 7 | S | iirig or violations, and | ı em | ording conserva- | lion eas | semem | is during the year |
| 8 | Does each conservation easement reported on line 2(d) above | a caticfy the requirem | onto | of section 170/ | 5)(4)(D) | (i) | |
| 0 | | | | | | | Yes No |
| 9 | and section 170(h)(4)(B)(ii)? | | | | | | |
| 3 | balance sheet, and include, if applicable, the text of the footn | | | | | | |
| | organization's accounting for conservation easements. | ote to the organization |) 3 | manciai stateme | 1113 1116 | at desc | TIDES THE |
| Par | t III Organizations Maintaining Collections of | Art, Historical 1 | rea | sures, or Ot | her S | imila | r Assets. |
| | Complete if the organization answered "Yes" on Form | - | | • | | | |
| 1a | If the organization elected, as permitted under FASB ASC 958 | | reve | nue statement a | nd bala | nce sh | neet works |
| | of art, historical treasures, or other similar assets held for pub | • | | | | | |
| | service, provide in Part XIII the text of the footnote to its finan | • | | | | | |
| b | If the organization elected, as permitted under FASB ASC 958 | | | | | sheet | works of |
| | art, historical treasures, or other similar assets held for public | • | | | | | |
| | provide the following amounts relating to these items: | , | , | | | | , |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | | | | \$ |
| | | | | | | | \$ |
| 2 | If the organization received or held works of art, historical trea | | | | | orovide | · |
| _ | the following amounts required to be reported under FASB AS | | | | J, F | | |
| а | Revenue included on Form 990, Part VIII, line 1 | | | | | > | \$ |
| | Assets included in Form 990, Part X | | | | | | \$ |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2019

| | t III Organizations Maintaining Co | | t, Histo | orical Tre | asures, o | r Other | Simila | | (contin | | age Z |
|----------|--|----------------------|------------|---------------|------------------------|------------|------------|------------|---------------|-------|----------|
| 3 | Using the organization's acquisition, accessio | | | | | | | | (COIIIII) | ueu) | |
| | collection items (check all that apply): | ., | -, | , | | | 9 | | | | |
| а | Public exhibition | d | | Loan or exc | hange progra | am | | | | | |
| b | Scholarly research | e | | | | | | | | | |
| c | Preservation for future generations | _ | | | | | | | | | |
| 4 | Provide a description of the organization's col | lections and explain | how the | ev further th | ne organizatio | n's exen | not purpo | se in Part | XIII. | | |
| 5 | During the year, did the organization solicit or | | | | | | | | , | | |
| _ | to be sold to raise funds rather than to be mai | | | | | | | | Yes | | No |
| Pai | t IV Escrow and Custodial Arrang | | | | | | | | | | |
| | reported an amount on Form 990, Part | | | 9 | | | | .,, . | , -: | | |
| | Is the organization an agent, trustee, custodia | ın or other intermed | iarv for c | ontributions | s or other ass | sets not i | ncluded | | | | |
| | on Form 990, Part X? | | | | | | | | Yes | | No |
| b | If "Yes," explain the arrangement in Part XIII a | | | | | | | | | | , |
| _ | , co, capain are arrangement arrang | a cop.c.cc .c. | | | | | | | Amount | | |
| С | Beginning balance | | | | | | 1c | | 7 11110 01110 | | |
| q | Additions during the year | | | | | | | | | | |
| e | Distributions during the year | | | | | | | | | | |
| f | Ending balance | | | | | | | | | | |
| | Did the organization include an amount on Fo | | | | | | | | Yes | | No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | ·y: | | _ 103 | |] |
| | t V Endowment Funds. Complete if | | | | | | 0 | | | | |
| | T T T T T T T T T T T T T T T T T T T | (a) Current year | | rior year | (c) Two yea | | | ears back | (e) Four | vears | hack |
| 12 | Beginning of year balance | | (6) | nor year | (C) TWO you | 13 buck | (a) IIIIoo | yours back | (C) i oui | yours | Daon |
| b | | | | | | | | | | | |
| 0 | Contributions Net investment earnings, gains, and losses | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | /!: d | | \\ | | | | | | |
| 2 | Provide the estimated percentage of the curre | ent year end balance | . • | , column (a) |)) neid as: | | | | | | |
| а | Board designated or quasi-endowment | 0/ | _% | | | | | | | | |
| b | Permanent endowment | % | | | | | | | | | |
| С | · · · · · · · · · · · · · · · · · · · | 6 | | | | | | | | | |
| 0- | The percentages on lines 2a, 2b, and 2c shou | • | 41 41 4 | | and an about a task as | | | | | | |
| за | Are there endowment funds not in the posses | sion of the organiza | ition that | are neid ar | na administer | rea for th | e organiza | ation | Г | v T | <u> </u> |
| | by: | | | | | | | | | Yes | No |
| | (i) Unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) Related organizations | | | | | | | | 3a(ii) | - | |
| | If "Yes" on line 3a(ii), are the related organizat | | | | | | | | 3b | | |
| 4 Dai | Describe in Part XIII the intended uses of the of tVI Land, Buildings, and Equipme | | wment fu | ınds. | | | | | | | |
| Fai | | | D-4.04 | D 44- 0 | | D-4V | U 40 | | | | |
| | Complete if the organization answered | | | | | | | . 1 | | | |
| | Description of property | (a) Cost or o | | | or other | | ccumulate | | (d) Book | value | 9 |
| | | basis (investr | ileiil) | Sissu | (other) | ae | oreciation | | | | |
| | Land | | | | | | | | | | |
| | Buildings | | | A | E 045 | | 10 0 | 10 | 2 4 | | 26 |
| С | Leasehold improvements | I | | - 4 | 5,845. | | 10,9 | | 34 | 1,92 | 40. |
| d | Equipment | | | | 0,752. | 4 | 140,4 | | |),31 | |
| | | | | | 6,931. | | 7,3 | | 104 | 1,54 | 45. |
| Tota | l. Add lines 1a through 1e. (Column (d) must ed | ual Form 990. Part | X. colum | n (B), line 1 | 0c.) | | | | 124 | Ŀ, /\ | 55. |

Schedule D (Form 990) 2019

| Schedule D (Form 990) 2019 CRAFT ALLIA | NCE | 43 | -1022226 Page 3 |
|--|----------------------------|---|------------------------|
| Part VII Investments - Other Securities. | | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11b. See Form 990, Part X, line 12. | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | l-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" | on Form 000 Part IV line | 11c Soc Form 990 Bart V line 13 | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end | I-of-vear market value |
| | (b) Book value | (b) Welfied of Valuation. Cost of one | Tor your market value |
| <u>(1)</u> | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11d. See Form 990, Part X, line 15. | |
| (a) | Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| | 45) | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. | 9 [5.] | | |
| | on Form 000 Dort IV line | 110 or 11f Con Form 000 Dort V line 05 | |
| Complete if the organization answered "Yes" (a) Description of liability | on Form 990, Fart IV, line | The of Th. See Form 990, Part X, line 25. | (b) Book value |
| | | | (b) BOOK value |
| (1) Federal income taxes | . ССТТС | | 077 053 |
| (2) DEFERRED GAIN ON SALE OF A | ADSETS | | 977,953. |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | <u> </u> | | <u> </u> |

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2019

977,953.

(9)

| Schedule D (Form 990) 2019 CRAFT ALLIANCE | | | | LU 2 2 2 2 6 Page 4 |
|---|-------------------------|-----------------------|-----------|----------------------------|
| Part XI Reconciliation of Revenue per Audited Financial S | | Revenue per Re | turn. | |
| Complete if the organization answered "Yes" on Form 990, Part IV | , line 12a. | | | 2 060 060 |
| 1 Total revenue, gains, and other support per audited financial statements | | | 1 | 2,068,060. |
| 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 1 | | | |
| a Net unrealized gains (losses) on investments | | 22,572. | | |
| b Donated services and use of facilities | | 44,314. | | |
| c Recoveries of prior year grants | | 148,034. | | |
| d Other (Describe in Part XIII.) e Add lines 2a through 2d | | | 20 | 170,606. |
| e Add lines 2a through 2d 3 Subtract line 2e from line 1 | | | 2e 3 | 1,897,454. |
| 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | - | 1/03//1310 |
| a Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b Other (Describe in Part XIII.) | | | | |
| c Add lines 4a and 4b | | | 4c | 0. |
| 5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line | | | 5 | 1,897,454. |
| Part XII Reconciliation of Expenses per Audited Financial | Statements With | Expenses per F | eturr | |
| Complete if the organization answered "Yes" on Form 990, Part IV | , line 12a. | | | |
| Total expenses and losses per audited financial statements | | | 1 | 1,601,816. |
| 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| a Donated services and use of facilities | 2a | 22,572. | | |
| b Prior year adjustments | 2b | | | |
| c Other losses | 2c | | | |
| d Other (Describe in Part XIII.) | 2d | 148,034. | | |
| e Add lines 2a through 2d | | | 2e | 170,606. |
| 3 Subtract line 2e from line 1 | | | 3 | 1,431,210. |
| 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1 1 | | | |
| a Investment expenses not included on Form 990, Part VIII, line 7b | | | | |
| b Other (Describe in Part XIII.) | · | | | 0 |
| c Add lines 4a and 4b | | | 4c 5 | 0. 1,431,210. |
| 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line Part XIII Supplemental Information. | <u>e 18.)</u> | | 5 | 1,431,210. |
| Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 1: Part IV lines 1h | and 2h: Part V line 4 | · Dart V | / line 2: Part YI |
| lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide | | | , i ait / | , IIIIC Z, I AIT XI, |
| mics 2d and 45, and 1 art An, mics 2d and 45. Also complete this part to provide | c arry additional imorn | iation. | | |
| | | | | |
| PART X, LINE 2: | | | | |
| | | | | |
| THE ORGANIZATION IS EXEMPT FROM FEDERAL | INCOME TAXE | S UNDER SE | CTIC | ON |
| | | | | |
| 501(C)(3) OF THE INTERNAL REVENUE CODE (| THE "CODE") | , EXCEPT O | N NI | ET INCOME |
| | | | | |
| DERIVED FROM UNRELATED BUSINESS ACTIVITI | ES AS DEFIN | ED IN THE | CODE | 3. |
| | | | | |
| ACCORDINGLY, THE ORGANIZATION FILES AS A | TAX EXEMPT | ' ORGANIZAT | ION. | 1 |
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| MUL ORGANIZATION DOLLOWS GUIDANGE ISSUED | . D | | | 10 FOR |
| THE ORGANIZATION FOLLOWS GUIDANCE ISSUED | BY THE FAS | B ON ACCOU. | N.T. T. | NG FOR |
| TNCOME MAYER AND HAR EVALUATED THE MAY D | OCTUTONC T | יעחדחדאים מש | 7 MTT | TEC OF |
| INCOME TAXES AND HAS EVALUATED ITS TAX P | OSITIONS, E | APIRING ST | A.I.O.I | TES OF |
| LIMITATIONS, AUDITS, PROPOSED SETTLEMENT | CHANCEC | TN | 7. NTT |) NEW |
| DIMITATIONS, AUDITS, PROPOSED SETTLEMENT | S, CHANGES | IN IAA LAW | AMI |) NEW |
| AUTHORITATIVE RULINGS, AND BELIEVES THAT | י אַס פּרַסעדפַד | ON FOR THE | OME | TAXES IS |
| TOTAL TALL ROLLINGS, AND DELLEVED THAT | 110 1110 1101 | 1011 1110 | <u> </u> | |
| NECESSARY TO COVER ANY UNCERTAIN TAX POS | SITIONS. THE | ORGANIZAT | ION ' | 'S RETURNS |
| | | | | |
| FOR TAX YEARS 2016 AND LATER REMAIN SUBJ | ECT TO EXAM | INATION BY | TAX | KING |

Schedule D (Form 990) 2019

SCHEDULE G

Department of the Treasury

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

Open to Public Inspection

| Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information. | | | | | | | | |
|---|--|--|--|--------------------|-----------------------------------|-------------------|--|---|
| Name of the organization | | | | | | | | entification number |
| | CRAFT A | | | | | | 3-1022 | |
| Part I Fundrais | | | | | | | | |
| | required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. | | | | | | | |
| a Mail solicitat | | | | | overnment grants | | | |
| | email solicitations | | | | nment grants | | | |
| c Phone solicit | tations | g Special | | | | | | |
| d In-person so | licitations | | | | | | | |
| | | or oral agreement with any individual | | | | ees, or | | |
| • • • | | art VII) or entity in connection with pr | | | - | . 6 | Yes | |
| compensated at le | | viduals or entities (fundraisers) pursua | ant to | agreei | ments under which the | e tunara | iser is to be | 9 |
| | asi \$5,000 by the | r i i i i i i i i i i i i i i i i i i i | 1 | | 1 | | | 1 |
| (i) Name and address or entity (fund | | (ii) Activity | (iii) fundr have con or con contribu | ustody itrol of | (iv) Gross receipts from activity | tò (or re fund | ount paid tained by) draiser in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | | |
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| Total | | | | | | | | |
| | | n is registered or licensed to solicit c | ontrib | utions | or has been notified i | t is exer | npt from re | gistration |
| or licerising. | | | | | | | | |
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2019

| Pa | ırt I | Fundraising Events. Complete if the of fundraising event contributions and ground fundraising event contributions and ground fundraising event contributions. | | | | |
|-----------------|-------|--|----------------------------|------------------------|-----------------------|---|
| | | · · · | (a) Event #1 GALA | (b) Event #2 | (c) Other events NONE | (d) Total events (add col. (a) through |
| | | | (event type) | (event type) | (total number) | col. (c)) |
| Revenue | 1 | Gross receipts | 144,244. | , ,,, | | 144,244. |
| æ | 2 | Less: Contributions | 105,005. | | | 105,005. |
| | 3 | Gross income (line 1 minus line 2) | 39,239. | | | 39,239. |
| | 4 | Cash prizes | | | | |
| ω | 5 | Noncash prizes | | | | |
| xpense | 6 | Rent/facility costs | 24,800. | | | 24,800. |
| Direct Expenses | 7 | Food and beverages | | | | |
| | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | 14,439. | | | 14,439. |
| | 10 | Direct expense summary. Add lines 4 through | n 9 in column (d) | | > | 39,239. |
| Da | 11 | | | | | 0. |
| Pá | ırt I | Gaming. Complete if the organization s \$15,000 on Form 990-EZ, line 6a. | answered "Yes" on Form | 990, Part IV, line 19, | or reported more than | |
| | | \$15,000 0H FORM 990-EZ, IIIIe 6a. | | (b) Pull tabs/instant | · | (d) Total gaming (add |
| une | | | (a) Bingo | bingo/progressive bin | | col. (a) through col. (c)) |
| Revenue | 1 | Gross revenue | | | | |
| S | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct E | 4 | Rent/facility costs | | | | |
| _ | 5 | Other direct expenses | | | | |
| | ٦ | Other direct expenses | Yes % | Yes | % Yes % | |
| | 6 | Volunteer labor | No No | No No | No No | |
| | 7 | Direct expense summary. Add lines 2 through | n 5 in column (d) | | > | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | > | |
| _ | Г | | | | | |
| а | ls t | ter the state(s) in which the organization conduct the organization licensed to conduct gaming ac No," explain: | ctivities in each of these | | | Yes No |
| | _ | | | | | |
| | | ere any of the organization's gaming licenses re Yes," explain: | | | ax year? | Yes No |
| | | | | | | |
| 0220 | 22 00 |)-11-19 | | | Schedule G (Fo | orm 990 or 990-EZ) 2019 |

Schedule G (Form 990 or 990-EZ) 2019

| Schedule G (Form 990 or 990-EZ) 2019 CRAFT ALLIANCE | 43-1 | .022226 | Page 3 |
|---|---------------------|--------------------|----------|
| 11 Does the organization conduct gaming activities with nonmembers? | | Yes | ☐ No |
| 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity for | | | |
| to administer charitable gaming? | | Yes | No |
| 13 Indicate the percentage of gaming activity conducted in: | | | |
| a The organization's facility | | 13a | % |
| b An outside facility | | 13b | % |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books a | | | |
| Name | | | |
| Address | | | |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming rever | nue? | Yes | ☐ No |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and of gaming revenue retained by the third party ▶\$ | the amount | | |
| c If "Yes," enter name and address of the third party: | | | |
| Name | | | |
| Address > | | | |
| 16 Gaming manager information: | | | |
| Name | | | |
| Gaming manager compensation > \$ | | | |
| | | | |
| Description of services provided | | | |
| | | | |
| | | | |
| Director/officer Employee Independent contractor | | | |
| 17 Mandatory distributions: | | | |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| retain the state gaming license? | | Yes | ☐ No |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations | or spent in the | | |
| organization's own exempt activities during the tax year ▶ \$ | | | |
| Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (i | ii) and (v); and Pa | rt III, lines 9, 9 | 9b, 10b, |
| 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | | | |
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| Schedule Giform 990 or 990 E7 CRAFT ALLIANCE 43-1022226 Page 4 Part IV Supplemental Information (continued) | Schedule G (Form 990 or 990-EZ) CRAFT ALLIANCE | 43-1022226 Page 4 |
|--|--|-------------------|
| | Part IV Supplemental Information (continued) | * |
| | (** * ****) | |
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information. 2019 Open to Public Inspection

OMB No. 1545-0047

Name of the organization

CRAFT ALLIANCE

Employer identification number 43-1022226

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: EDUCATING ALL LEVELS OF STUDENTS, AND OFFERING FREE CLASSES AND FAMILY PROGRAMS. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: EXHIBITION GALLERY - CRAFT ALLIANCE SHOWCASES CONTEMPORARY CRAFT IN ITS EXHIBITION GALLERY. THE EXHIBITION SERIES IS BOTH FUNCTIONALLY AND CONCEPTUALLY BASED AND INCLUDES SOME SITE-SPECIFIC INSTALLATIONS. ALL EXHIBITIONS PRESENT THE LEADING NATIONAL AND REGIONAL ARTISTS WORKING IN CRAFT MEDIA. (APPROXIMATELY 25,000 ANNUAL VISITORS). EXPENSES \$ 126,515. INCLUDING GRANTS OF \$ 0. **REVENUE \$ 7,521.** FORM 990, PART VI, SECTION B, LINE 11B: FORM 990 IS PREPARED BY AN INDEPENDENT CPA FIRM. IT IS AVAILABLE TO ALL MEMBERS OF THE GOVERNING BOARD. FORM 990, PART VI, SECTION B, LINE 12C: EXECUTIVE OFFICER AND EMPLOYEES PROVIDE A SELF EVALUATION. THIS IS FOLLOWED WITH A SUPERVISORY REVIEW AND EVALUATION. FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION FOR THE EXECUTIVE OFFICER IS DETERMINED BY THE BOARD. OTHER POSITION COMPENSATIONS ARE DETERMINED AT THE TIME OF HIRE, BASED ON HISTORY, DUTIES, AND EXPERIENCE.

FORM 990, PART VI, SECTION C, LINE 19:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2019)